

Water & CO₂ Monitoring for Water Dispensers

fountainOS Offering | FEBRUARY 2025

The only IoT solution on the market that monitors both gas & water. Engage with your fountain even further.

C Copyright Droople SA 2025. all rights reserved

Unmonitored beverage systems waste trillions of dollars annually. We want to change that.

> Will your sparkling water get flat?

> Will your dispenser be down for a long period with stagnation risk?

> When should you change your filter to maintain the best quality?

- > Will you be able to reduce unplanned interventions?
- > Will you be able to replenish the consumables on a timely manner?
- > Will you be able to replenish CO2 bottles on time?
- > Will you be able to showcase the positive impact of client's system?
- > Will you be able to engage with the end-user's community?
- > are your systems up or down right now ?

....Shift to predictive maintenance with remote monitoring & alerts.



Addressing Water & CO2 Monitoring Needs



- Sparkling water gets flat is the 1st source of employees' dissatisfaction & support tickets
- 40% of filters in water fountains are overdue leading to regulatory non-compliance and revenue loss
- Most of the service providers **manage** these assets with **paper sheets** or at best **Excel**.
- In Germany, a typical operator covers a radius of 250km to maintain customer's systems at least 3x in a year, leading to more than 30% of unplanned interventions.
- Studies* show that up to 65% of service calls in the water sector could be resolved remotely if the assets were online.





Awareness screen

Real-time insights to end users on water consumption, plastic bottles avoided, and reduction in carbon footprint.



Lean logistics

Correctly size and automate consumable replenishment.



Maintenance book

Save time and cost with predictive usage insights, alerts and 24/7 health status of assets and consumables.



API integration

Delivering seamlessly, secured ERPs and API to third-party platforms

Manage your dispensers with **fountainOS**



Droople iLink® NB-IoT Flow | Temperature | CO2 Pressure | TDS Analytics | Alarms | Dashboards | API



Digitize and manage your water assets to unlock real-time, actionable insights on usage, environmental impact and operational efficiencies.

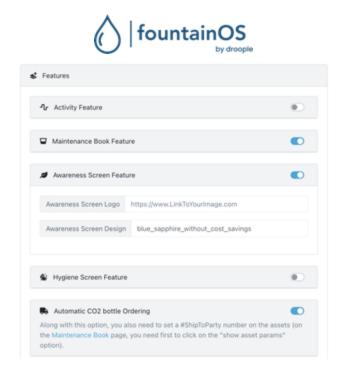
fountainOS Offering



Remotely monitor & control your fleet of water dispensers

- Measure water usage, CO2 level, temperature, conductivity, affluence, queuing and more
- Forecast replacements of filters & CO2 bottles with 24/7 alerts
- Be notified on water stagnation events
 Manage digitally with the maintenance book
 Automate the procurement & delivery of CO2 bottles
 Maximize the lifetime of your fleet
 Comply with the most stringent standards

These two unmatched features solve most of the pains in the sparkling water fountains market.



Streamlined automated CO2

replenishment, resolving your supply chain challenges with ERP integration with your CO2 suppliers.



Create your QR codes, stick them and engage with your communities who can access live to the sustainable impact from the water fountain.

How it works

6

00000



Retrofit your asset

Install directly to your inline plumbing or CO₂ canister. This is where water flow and gas pressure is monitored.

Activate

Connect it to the internet and register your account onto the platform.

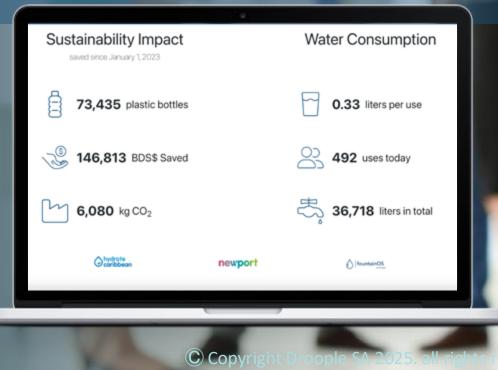
Experience Analytics

Analyze. Predict. Get notified.

Promote sustainable hydration

Raise environmental awareness
 Sustainably hydrated employees are more productive
 GRI and GRESB compatible water and impact data for ESG reporting (BREEAM, WELL, LEED)

Showcase your brand and engage with your community





CASE STUDY

HIGH pH

\$0.99

BIG SWIG

RIG Capito

REFRESHING USA

Bringing pay per use water fountains in Walmart

Location: California, United States Sensors: Droople Smart Flow & Trion Extent: 20 connected fountains with Droople

Refreshing USA is equipping **every single Walmart** in the US to introduce filtered water as a service.

Thanks to our solution they can manage their fleet digitally and enable a **pay-per-use billing** service between all parties.

Alarms enabled the operating team to avoid unplanned interventions across the dispersed fleet all over California.





Vending

Machines

City of Geneva – Public Water Fountain

PROJECT:

Fontaineo (manufacturer) and the City of Geneva (SIG) collaborated to launch a campaign to beat the heat wave & reduce demand for single-use bottled water. This installation marks Switzerland's first public fountain providing still & sparkling water, 90% of which comes from the lake!

> Read more on <u>fountainos.droople.com</u>



Outdoor

Fountains



THEY LOVE US & THEY SHOW IT !

Sustainal

saved since Au











Oklarwa

"The Droople solution rids of unnecessary inspections by service operators, enabling allremote monitoring and putting IoT at the service of office solution providers.

It allows for logistic optimization, whilst bringing the capabilities of the best possible service levels, without any physical intrusion often linked to service interruption. The whole system is operating "behind the scenes" – giving our customers the pleasure to enjoy exactly what they want: **the perfect quality beverage at any time.**"

> Wiebe Tobias CEO, klarwa Gmbh



Winner of IoT

> more case studies & testimonials on <u>fountainos.droople.com</u>

C Copyright Droople SA 2025. all rights reserved

Manage your dispensers with **fountainOS**





Purchase Hardware

Droople kit

- One-off purchase 320 CHF incl. 2 sensors
- The droople kit is composed of 1 iLink[®] NB-IoT with 1 or 2 or up to 3 sensors



Hardware as Service

fountainOS service from CHF 170 / y

- 1 kit with minimal contract period of 3 years
- Droople kit remains Droople's ownership and could not be purchased afterward
- 3-month notice period for cancellation





Droople fountainOS App CHF 88 / y

- Annual fee for flow & CO2 params
- Pro rata credit upon activation
- Renewal every 1st of January
- 3-month notice period for cancellation

EDT & Onboarding Process

Your journey with us starts here

- Production : 4-6 weeks from payment.
- Payment : upfront for the hardware purchase and for the software.
- Ask for our product catalogue for more.

Discover, Learn, and Engage with us !

Subscribe to our <u>YouTube Channel</u>

Dive into insightful videos, product demos, and updates that showcase Droople's innovations in IoT and AI.

🔁 Visit our Support Hub

Access detailed resources and FAQs at <u>droople.odoo.com</u> to make the most of your Droople solutions.

📲 fountainOS App

Got feedback? Share your ideas or report issues directly via the "Submit a Bug / Improvement" button on the FountainOS App.

Let's shape the future of water intelligence together!



Sales Team sales@droople.com +1 21 357 14 91 ww.droople.com

The only IoT solution on the market that monitors both gas & water. Engage with your fountain even further.

© Copyright Droople SA 2025. all rights reserved