

# Water & CO<sub>2</sub> Monitoring for Water Dispensers

fountainOS Offering | FEBRUARY 2025

The only IoT solution on the market that monitors both gas & water. Engage with your fountain even further.

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# Unmonitored beverage systems waste trillions of dollars annually. We want to change that.

> Will your sparkling water get flat?

> Will your dispenser be down for a long period with stagnation risk?

> When should you change your filter to maintain the best quality?

- > Will you be able to reduce unplanned interventions?
- > Will you be able to replenish the consumables on a timely manner?
- > Will you be able to replenish CO2 bottles on time?
- > Will you be able to showcase the positive impact of client's system?
- > Will you be able to engage with the end-user's community?
- > are your systems up or down right now ?

....Shift to predictive maintenance with remote monitoring & alerts.



## Addressing Water & CO2 Monitoring Needs



- Sparkling water gets flat is the 1<sup>st</sup> source of employees' dissatisfaction & support tickets
- 40% of filters in water fountains are overdue leading to regulatory non-compliance and revenue loss
- Most of the service providers **manage** these assets with **paper sheets** or at best **Excel**.
- In Germany, a typical operator covers a radius of 250km to maintain customer's systems at least 3x in a year, leading to more than 30% of unplanned interventions.
- Studies\* show that up to 65% of service calls in the water sector could be resolved remotely if the assets were online.





#### **Awareness screen**

Real-time insights to end users on water consumption, plastic bottles avoided, and reduction in carbon footprint.



#### **Lean logistics**

Correctly size and automate consumable replenishment.



#### Maintenance book

Save time and cost with predictive usage insights, alerts and 24/7 health status of assets and consumables.



#### **API integration**

Delivering seamlessly, secured ERPs and API to third-party platforms

### Manage your dispensers with **fountainOS**



Droople iLink® NB-IoT Flow | Temperature | CO2 Pressure | TDS Analytics | Alarms | Dashboards | API



Digitize and manage your water assets to unlock real-time, actionable insights on usage, environmental impact and operational efficiencies.

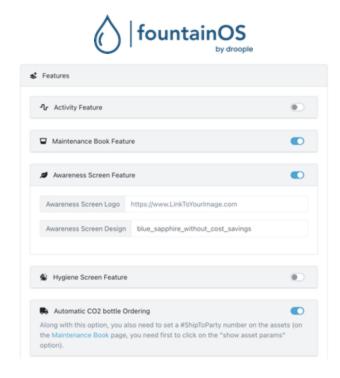
# fountainOS Offering



# Remotely monitor & control your fleet of water dispensers

- Measure water usage, CO2 level, temperature, conductivity, affluence, queuing and more
- Forecast replacements of filters & CO2 bottles with 24/7 alerts
- Be notified on water stagnation events
   Manage digitally with the maintenance book
   Automate the procurement & delivery of CO2 bottles
   Maximize the lifetime of your fleet
   Comply with the most stringent standards

# These two unmatched features solve most of the pains in the sparkling water fountains market.



#### Streamlined automated CO2

replenishment, resolving your supply chain challenges with ERP integration with your CO2 suppliers.



Create your QR codes, stick them and engage with your communities who can access live to the sustainable impact from the water fountain.

# How it works

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#### **Retrofit your asset**

Install directly to your inline plumbing or CO<sub>2</sub> canister. This is where water flow and gas pressure is monitored.

#### Activate

Connect it to the internet and register your account onto the platform.

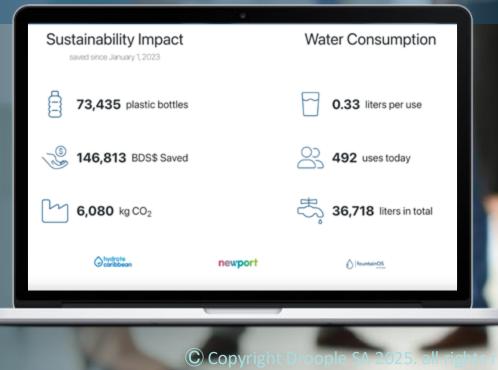
#### **Experience Analytics**

Analyze. Predict. Get notified.

## **Promote sustainable hydration**

Raise environmental awareness
 Sustainably hydrated employees are more productive
 GRI and GRESB compatible water and impact data for ESG reporting (BREEAM, WELL, LEED)

Showcase your brand and engage with your community





CASE STUDY

HIGH pH

\$0.99

**BIG SWIG** 

RIG Capito

## **REFRESHING USA**

#### Bringing pay per use water fountains in Walmart

Location: California, United States Sensors: Droople Smart Flow & Trion Extent: 20 connected fountains with Droople

Refreshing USA is equipping **every single Walmart** in the US to introduce filtered water as a service.

Thanks to our solution they can manage their fleet digitally and enable a **pay-per-use billing** service between all parties.

**Alarms** enabled the operating team to avoid unplanned interventions across the dispersed fleet all over California.





Vending

Machines

# City of Geneva – Public Water Fountain

**PROJECT:** 

Fontaineo (manufacturer) and the City of Geneva (SIG) collaborated to launch a campaign to beat the heat wave & reduce demand for single-use bottled water. This installation marks Switzerland's first public fountain providing still & sparkling water, 90% of which comes from the lake!

> Read more on <u>fountainos.droople.com</u>



Outdoor

**Fountains** 



# THEY LOVE US & THEY SHOW IT !

Sustainal

saved since Au











# Oklarwa

"The Droople solution rids of unnecessary inspections by service operators, enabling allremote monitoring and putting IoT at the service of office solution providers.

It allows for logistic optimization, whilst bringing the capabilities of the best possible service levels, without any physical intrusion often linked to service interruption. The whole system is operating "behind the scenes" – giving our customers the pleasure to enjoy exactly what they want: **the perfect quality beverage at any time.**"

> Wiebe Tobias CEO, klarwa Gmbh



Winner of IoT

> more case studies & testimonials on <u>fountainos.droople.com</u>

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## Manage your dispensers with **fountainOS**





Purchase Hardware

#### **Droople kit**

- One-off purchase 320 CHF incl. 2 sensors
- The droople kit is composed of 1 iLink<sup>®</sup> NB-IoT with 1 or 2 or up to 3 sensors



#### Hardware as Service

#### fountainOS service from CHF 170 / y

- 1 kit with minimal contract period of 3 years
- Droople kit remains Droople's ownership and could not be purchased afterward
- 3-month notice period for cancellation





#### Droople fountainOS App CHF 88 / y

- Annual fee for flow & CO2 params
- Pro rata credit upon activation
- Renewal every 1<sup>st</sup> of January
- 3-month notice period for cancellation

#### **EDT & Onboarding Process**

#### Your journey with us starts here

- Production : 4-6 weeks from payment.
- Payment : upfront for the hardware purchase and for the software.
- Ask for our product catalogue for more.

## Discover, Learn, and Engage with us !

#### Subscribe to our <u>YouTube Channel</u>

Dive into insightful videos, product demos, and updates that showcase Droople's innovations in IoT and AI.

#### 🔁 Visit our Support Hub

Access detailed resources and FAQs at <u>droople.odoo.com</u> to make the most of your Droople solutions.

#### 📲 fountainOS App

Got feedback? Share your ideas or report issues directly via the "Submit a Bug / Improvement" button on the FountainOS App.

#### Let's shape the future of water intelligence together!



# Sales Team sales@droople.com +1 21 357 14 91 ww.droople.com

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